Freelance Writing That Pays the Bills
Nancy McGuire (www.wordchemist.com), Southwest Writers presentation July 11, 2026

General Online Resources
Freelancers Union (open access, free to join)
https://freelancersunion.org/resources/

American Society of Journalists and Authors (some open access)
https://www.asja.org/resources/

National Association of Science Writers (some open access, general freelancing advice)
https://www.nasw.org/page/all-about-freelancing

IRS Worker Classification 101: Employee or Independent Contractor
https://www.irs.gov/newsroom/worker-classification-101-employee-or-independent-contractor

Contract information
https://www.nasw.org/article/contract-negotiation-getting-what-you-want-gracefully

"Red flag clauses" in a client-provided contract
https://www.reddit.com/r/freelanceWriters/comments/s9zcev/two_clauses_i_couldnt_sign_in_a_contract/

https://www.asja.org/when-it-comes-to-contracts-dont-put-yourself-on-autopilot/

Providing your own contract:
https://freelancersunion.org/contract/
https://freelancersunion.org/wp-content/uploads/2023/04/FU_FreelanceKit_LimitedUseContractTemplate.pdf

How Much Should I Charge?
"Freelancing with Tim" lists with lots of publications
https://www.freelancingwithtim.com/p/freelance-journalist-pay-rates-nyt-wired-washington-post-rolling-stone-time
https://docs.google.com/spreadsheets/d/1uXG7BqbWx96vPT-A0h4NE2etkuomZsgHlQOr5WZiWXQ/edit?gid=733081092#gid=733081092

National Association of Science Writers
Good general information:
https://www.nasw.org/article/how-much-should-i-charge-pricing-tips-freelance-jobs

American Society of Journalists and Authors
Pay Check (members-only section of website)
https://www.asja.org/resources/paycheck-database/

Who Pays Writers?
http://whopayswriters.com/#/results